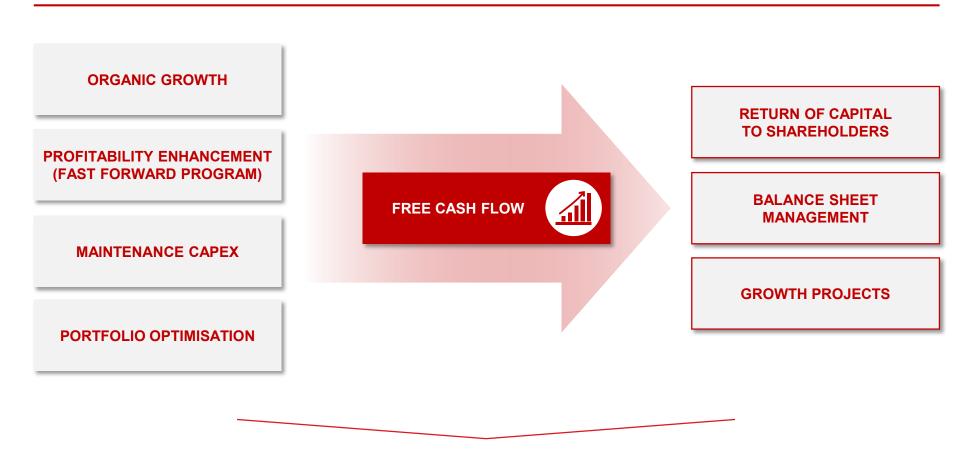
Capital Allocation

Strong and consistent cash generation creates significant capacity for capital returns to shareholders and discretionary investment projects

STRONG FREE CASH FLOW SUPPORTS CAPITAL ALLOCATION OBJECTIVES



Clear commitment to transparent capital allocation policy, focused on return of capital to shareholders, strengthening of balance sheet, and growth

Capital Allocation

Distribution of 20% to 40% of free cash flow to shareholders, whilst maintaining a strong balance sheet and headroom for growth projects

TRANSPARENT CAPITAL ALLOCATION POLICY

Return of Capital to Shareholders



- > Strong commitment to distribution of capital
 - Dividend per share increased by c.320% since 2012 reflecting strong growth and profitability improvement in operating business
- > Distribution policy: distribution of 20 to 40% of free cash flow by means of progressive annual dividend whilst maintaining a prudent payout ratio and share buybacks

Balance Sheet Management



- > Commitment to maintaining Net Debt / EBITDA ≤ 2.5x at year-end(1)
- > Balanced and diversified funding
- > Continuous optimisation of financing costs
 - Clear intention to exercise first call option for hybrid

Growth Projects



- Disciplined M&A strategy underpinned by a strong M&A track-record and available financial headroom
 - Steady pipeline of bolt-on acquisitions with <€50m EV
 - Evaluation of attractive opportunities beyond bolt-ons (portfolio expansion beyond existing core businesses and growth of Wienerberger share in the building envelope)

SUSTAINABLE VALUE CREATION FOR SHAREHOLDERS