

An aerial photograph of a two-story brick house with a red-tiled roof. A large, dark grey solar panel array is installed on the main roof. The house has several white-framed windows and a glass-enclosed porch area on the ground floor. The surrounding area includes other brick buildings and greenery.

WIENERBERGER IN THE UK & IRELAND

MARKET PRESENCE AND EXPANSION OPPORTUNITIES

wienerberger Investor Day 2024
October 17, 2024

world of **wienerberger**

UK & IRELAND - IN A NUTSHELL

£ 489 m

2023 External revenues

2,150

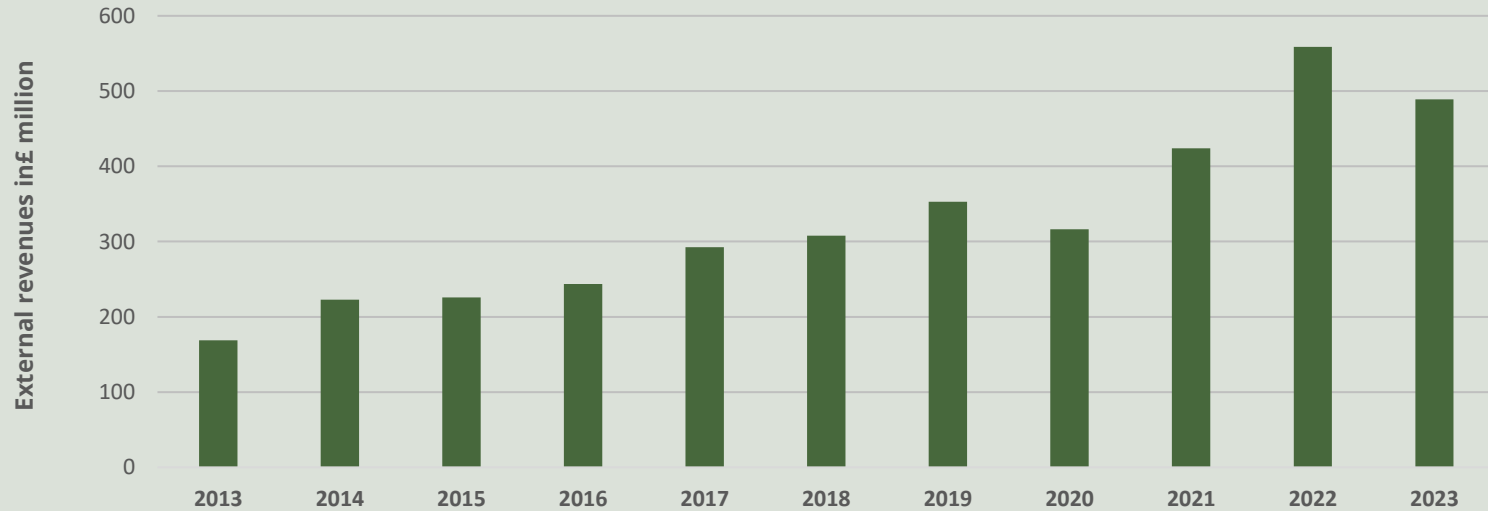
More than 2,150 employees

18

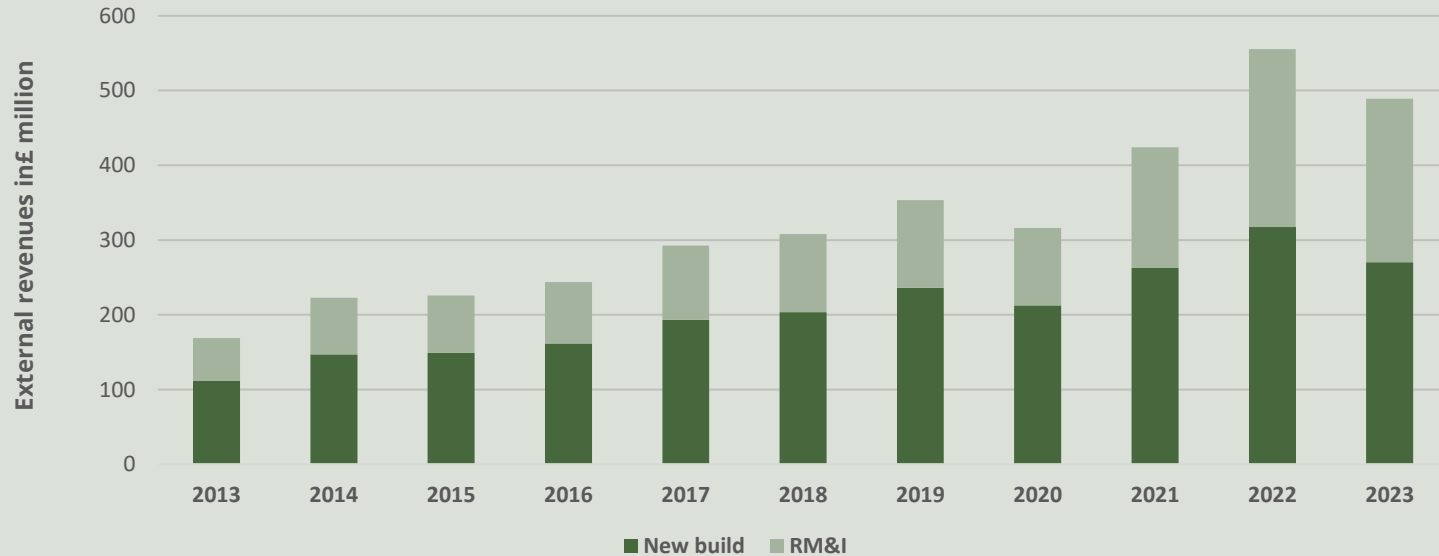
Manufacturing locations
across the region



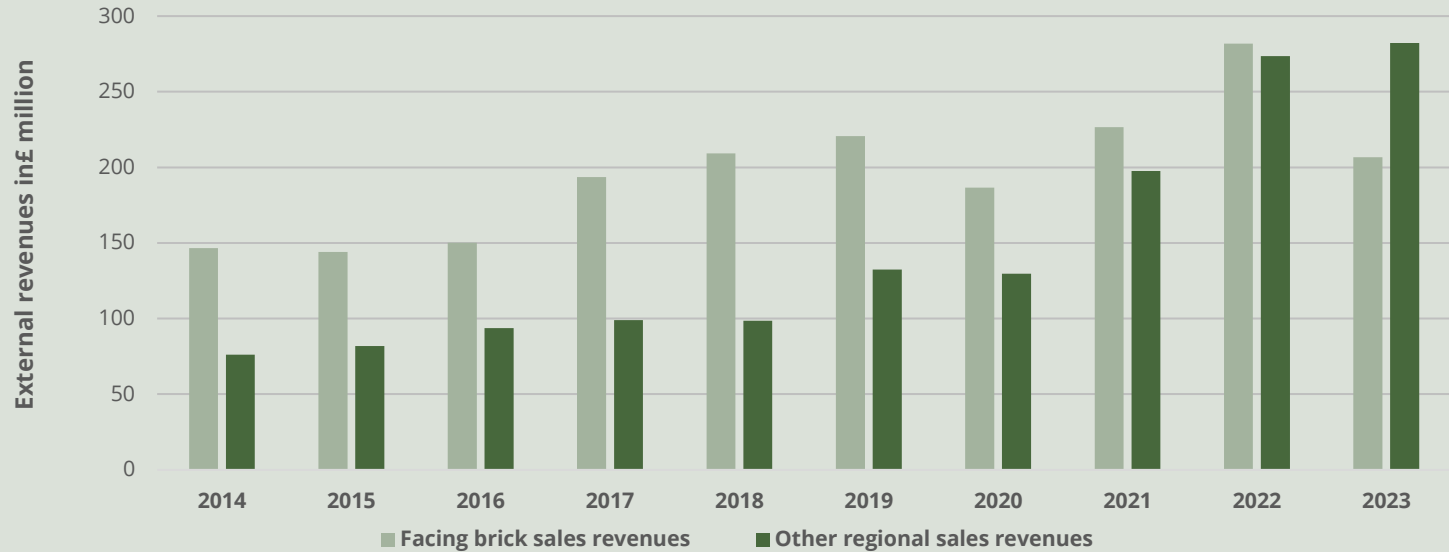
UK & IRELAND EXTERNAL REVENUES DEVELOPMENT IN LAST DECADE



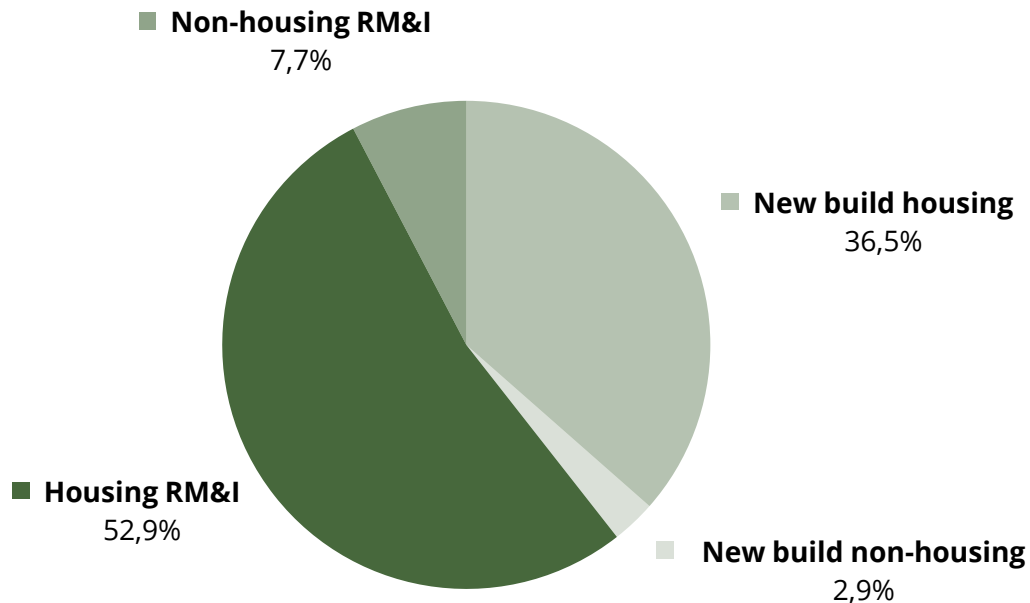
WIENERBERGER SIGNIFICANTLY INCREASED ITS RENOVATION EXPOSURE IN THE UK & IRELAND OVER THE YEARS...



...AND REDUCED ITS RELIANCE ON UK & IRELAND FACING BRICK SALES



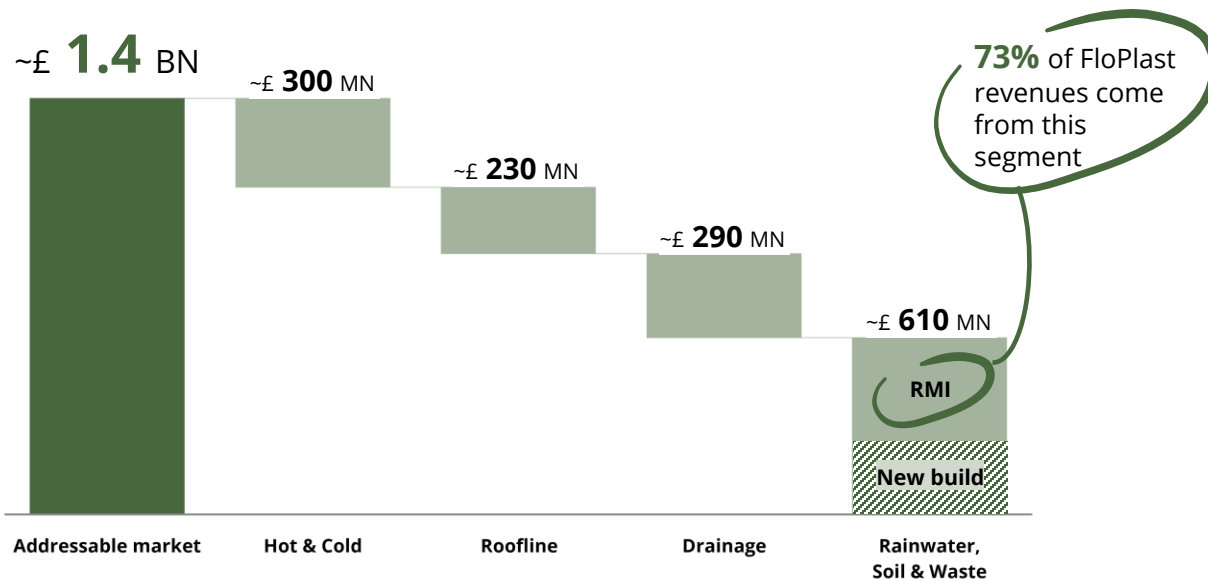
UK PITCHED ROOF MARKET BY END-USE 2023



- > UK pitched roof 66% concrete
- > >60% exposure to RM&I compared with 30% for bricks
- > Concrete and clay account for more than 75% by volume

FLOPLAST ADDRESSABLE MARKET IS LARGE: ~£ 1.4 BN

UK Pipe and Fittings market:



wienerberger/FloPlast UK

- > Strong renovation focus drives growth
- > Additional expansion potential in other areas

PIPELIFE IRELAND PRODUCT PORTFOLIO

Heating and Cooling



Water Gas Cable



Sewage Soil Waste



Roofline and Rainwater



Portfolio focused on
emerging growth areas:
**Renewables,
low-temperature
heating & water
management**

WHERE WILL THE FUTURE GROWTH COME FROM?

RENOVATION

80% of the buildings we will use in 2050 have already been built and require renovations to achieve net-zero emissions

NEW BUILD

Future Homes Standard will ensure that new homes built from 2025 produce 75-80% less carbon emissions

COMMERCIAL STRATEGY

Double our share
of the building envelope by 2030

We are committed to building a better tomorrow for future generations

PROTECT AND GROW THE CORE



GROWTH THROUGH DIVERSIFICATION



Innovation



Decarbonisation



One
wienerberger



Operational
Excellence



Merger
and Acquisition

Safety and Sustainability, underpinned by our values and behaviours

COMPREHENSIVE SYSTEM SOLUTIONS FOR THE ENTIRE BUILDING



UK & IRELAND: WAY FORWARD

