



FY 2025 RESULTS

CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

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STRONG SET OF RESULTS

In 2025, we delivered strong results, generated exceptional cash flow, and strengthened our balance sheet - **fully delivering our guidance and positioning the company for self-funded growth.** ✓

Operating EBITDA Margin

16.5%

High profitability
driven by cost discipline & efficiency

Profit after tax

EUR 168m

and earnings per share
increased by >100%

Free cash flow

EUR 474m

Second best free cash flow
in our history

RESILIENT BALANCE SHEET

Net debt

EUR 1,637m

Strong cash flow and financial discipline reduced net debt

Working capital / revenues

20%

Strongly improved vs. prior year
(2024: 24%)

Net debt / operating EBITDA

2.2x

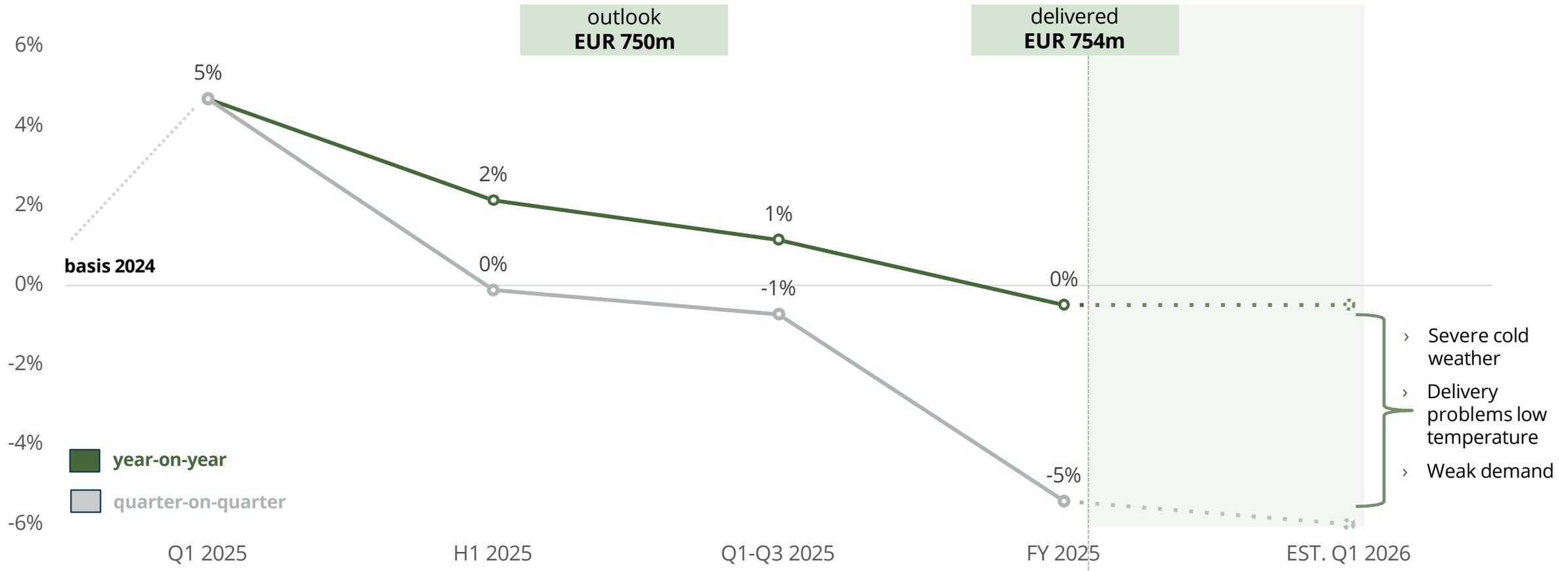
Solid leverage ratio at year-end

Strong financial discipline
focusing on working capital
and capacity efficiency



FURTHER MARKET SLOWDOWN TOWARDS END OF 2025

VOLUME DEVELOPMENT | WIENERBERGER GROUP



BUSINESS ENVIRONMENT – EUROPE WEST

MARKET INDICATORS

TOTAL HOUSING STARTS
(EST. FY '25 vs FY '24)

+1%

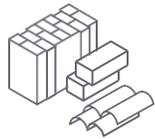
CIVIL ENGINEERING CONSTRUCTION OUTPUT
(EST. FY '25 vs FY '24)

+1%

LONG-TERM BORROWING RATE
(JUN '25 / SEP '25 / DEC '25)

4.7% / 4.8% / 4.8%*

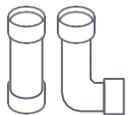
VOLUME DEVELOPMENT



CERAMICS

VOLUME EFFECT
+2%

Outperforming the market with strong performance in renovation



PIPES

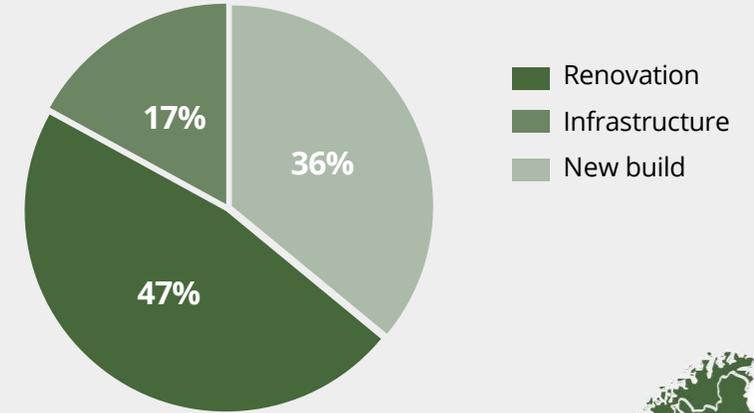
VOLUME EFFECT
+2%

Solid volume development driven mainly by Region West Europe and Ireland

EUROPE WEST +2%

EUROPE WEST

Revenue Split



*30-year swap rate incl. premium spread of 150bps, source of swap rates: LSEG Refinitiv (Treasury) **30-year mortgage rate as reported by the Federal Home Loan Mortgage Corporation in the U.S.
Note: Market data acquired from Euroconstruct, ECB, U.S. Census Bureau, or Management Estimate // Rounding differences may arise from automatic processing of data

BUSINESS ENVIRONMENT – EUROPE EAST

MARKET INDICATORS

TOTAL HOUSING STARTS

(EST. FY '25 vs FY '24)

-2%

CIVIL ENGINEERING CONSTRUCTION OUTPUT

(EST. FY '25 vs FY '24)

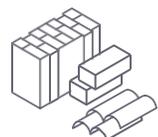
+1%

LONG-TERM BORROWING RATE

(JUN '25 / SEP '25 / DEC '25)

5.1% / 5.2% / 5.3%*

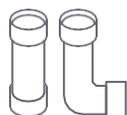
VOLUME DEVELOPMENT



CERAMICS

VOLUME EFFECT
+1%

Slow-down in volumes during last quarter, pressure remains on prices



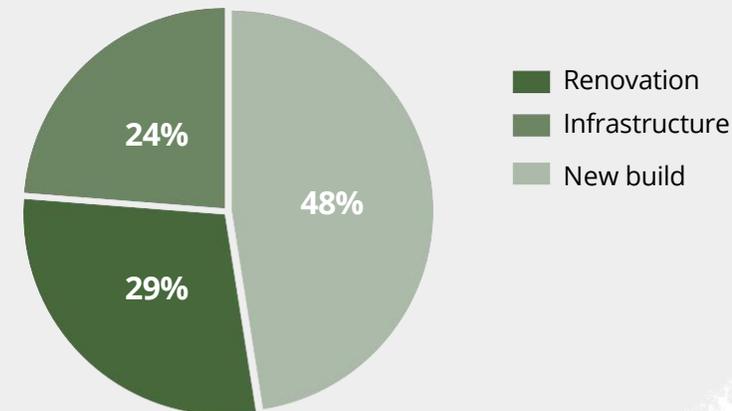
PIPES

VOLUME EFFECT
-3%

Segment suffering from political tension as well as lack of public investments

EUROPE EAST 0%

Revenue Split



*30-year swap rate incl. premium spread of 150bps, source of swap rates: LSEG Refinitiv (Treasury) **30-year mortgage rate as reported by the Federal Home Loan Mortgage Corporation in the U.S. Note: Market data acquired from Euroconstruct, ECB, U.S. Census Bureau, or Management Estimate // Rounding differences may arise from automatic processing of data

BUSINESS ENVIRONMENT – NORTH AMERICA

MARKET INDICATORS

TOTAL HOUSING STARTS

(EST. FY '25 vs FY '24)

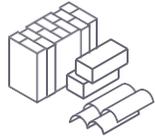


LONG-TERM BORROWING RATE

(JUN '25 / SEP '25 / DEC '25)



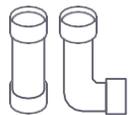
VOLUME DEVELOPMENT



CERAMICS

VOLUME EFFECT
-11%

A drop in activities due to political and economic uncertainties



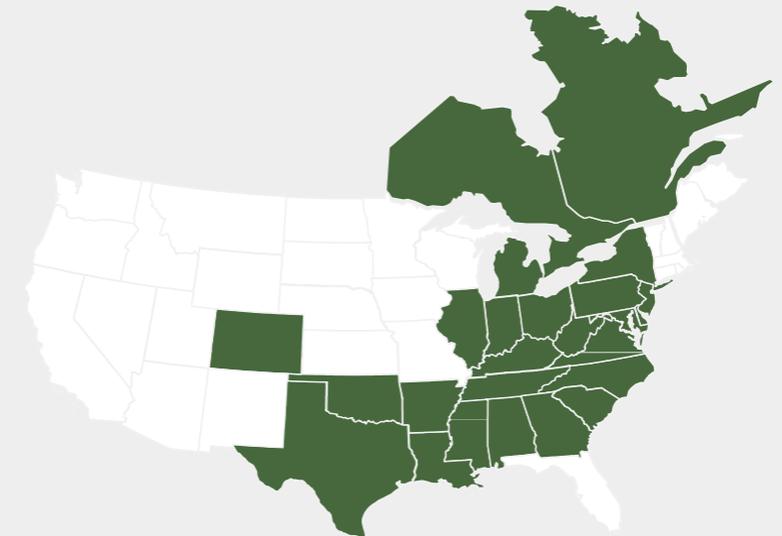
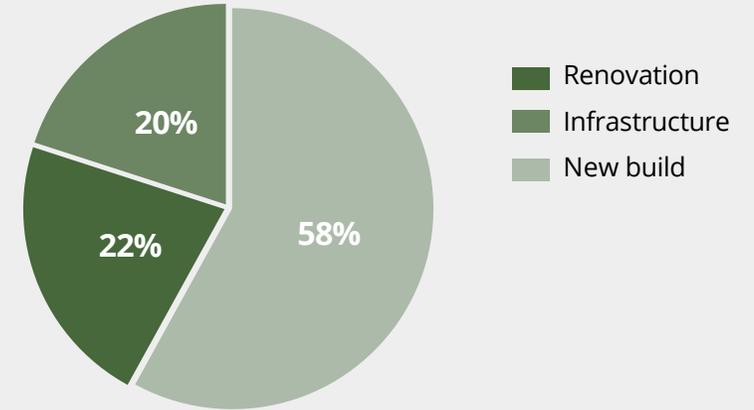
PIPES

VOLUME EFFECT
+2%

Slow-down in volume growth paired with continued industry-driven price pressure

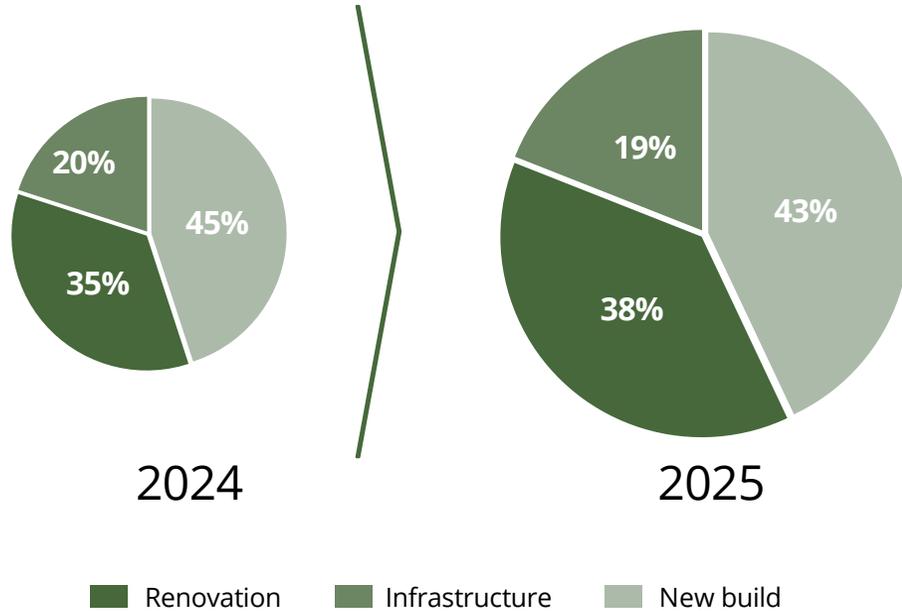


Revenue Split

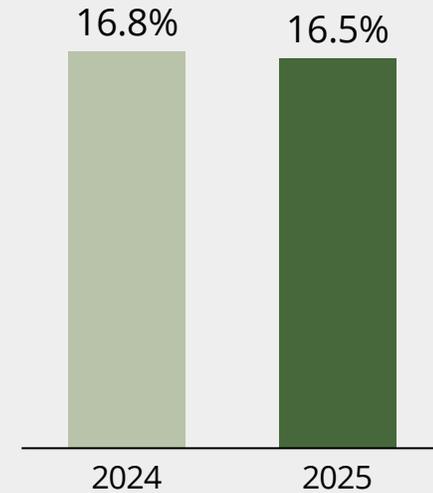


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WIENERBERGER HAS SUCCESSFULLY MIGRATED TOWARD RENOVATION & INFRASTRUCTURE



Operating EBITDA margin development



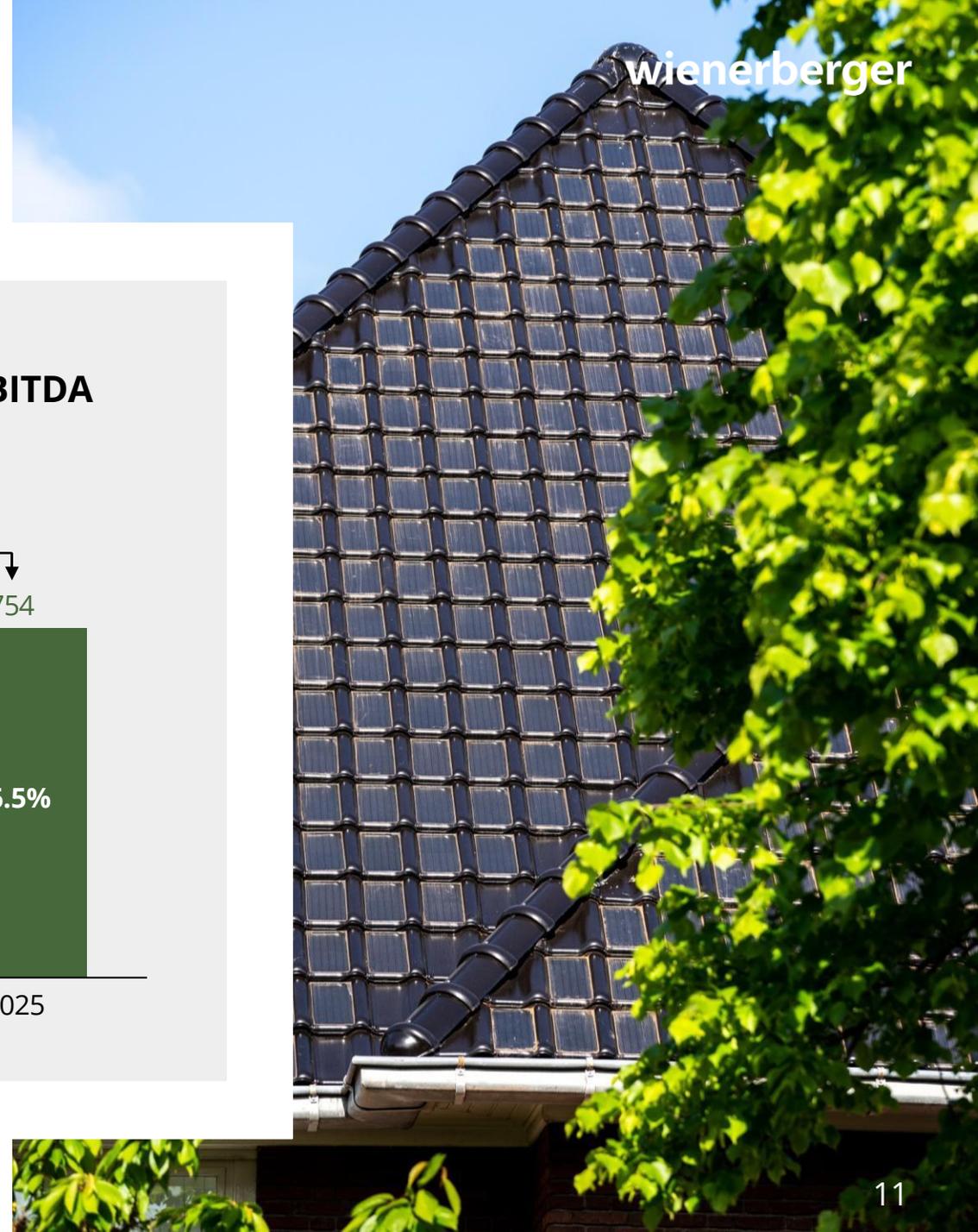
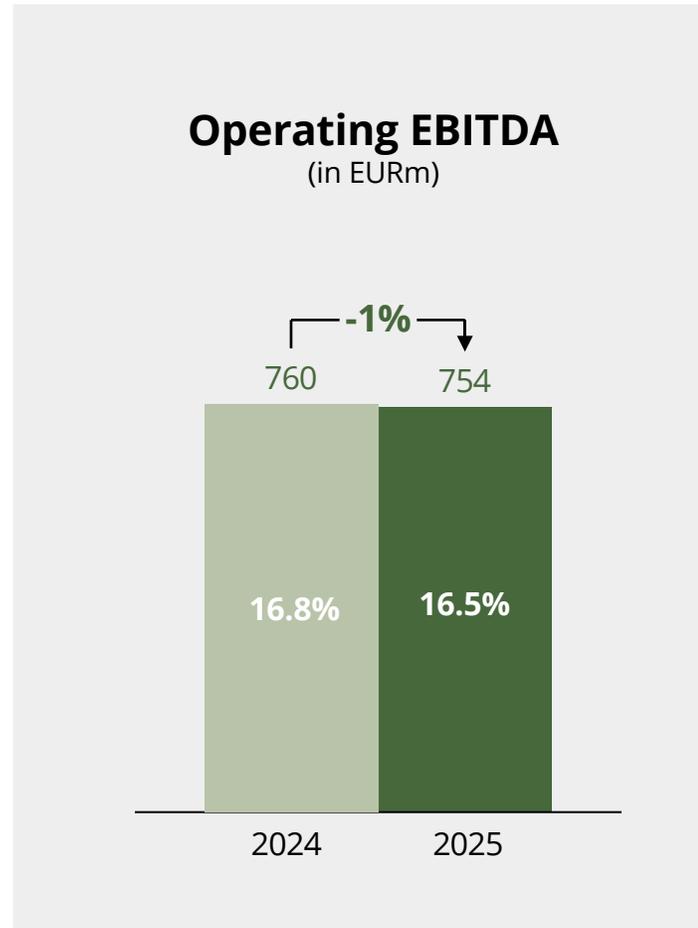
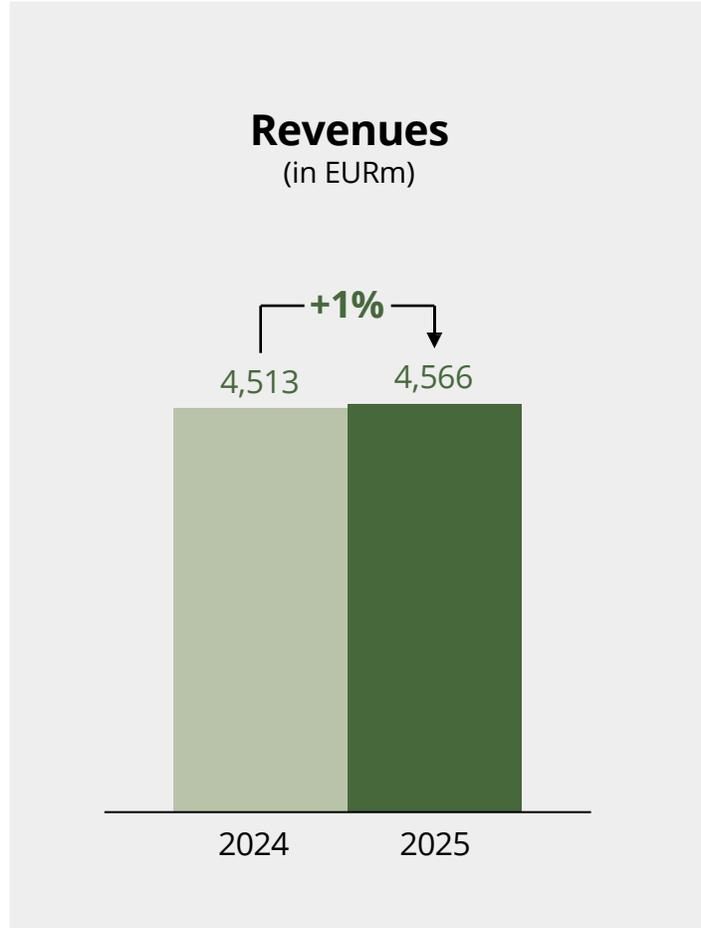
wienerberger is able to maintain profitability and earnings even in structurally weak markets.

* EBITDA reported

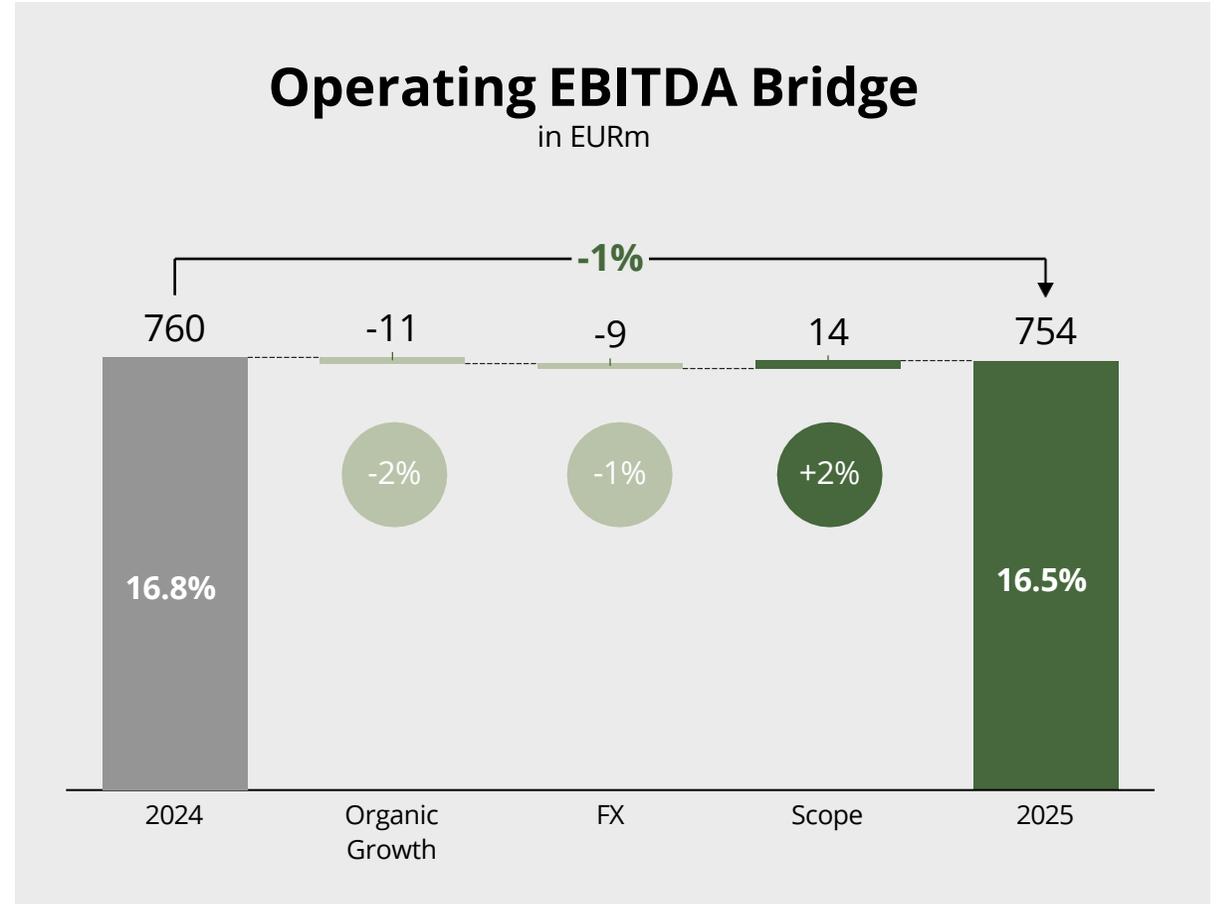
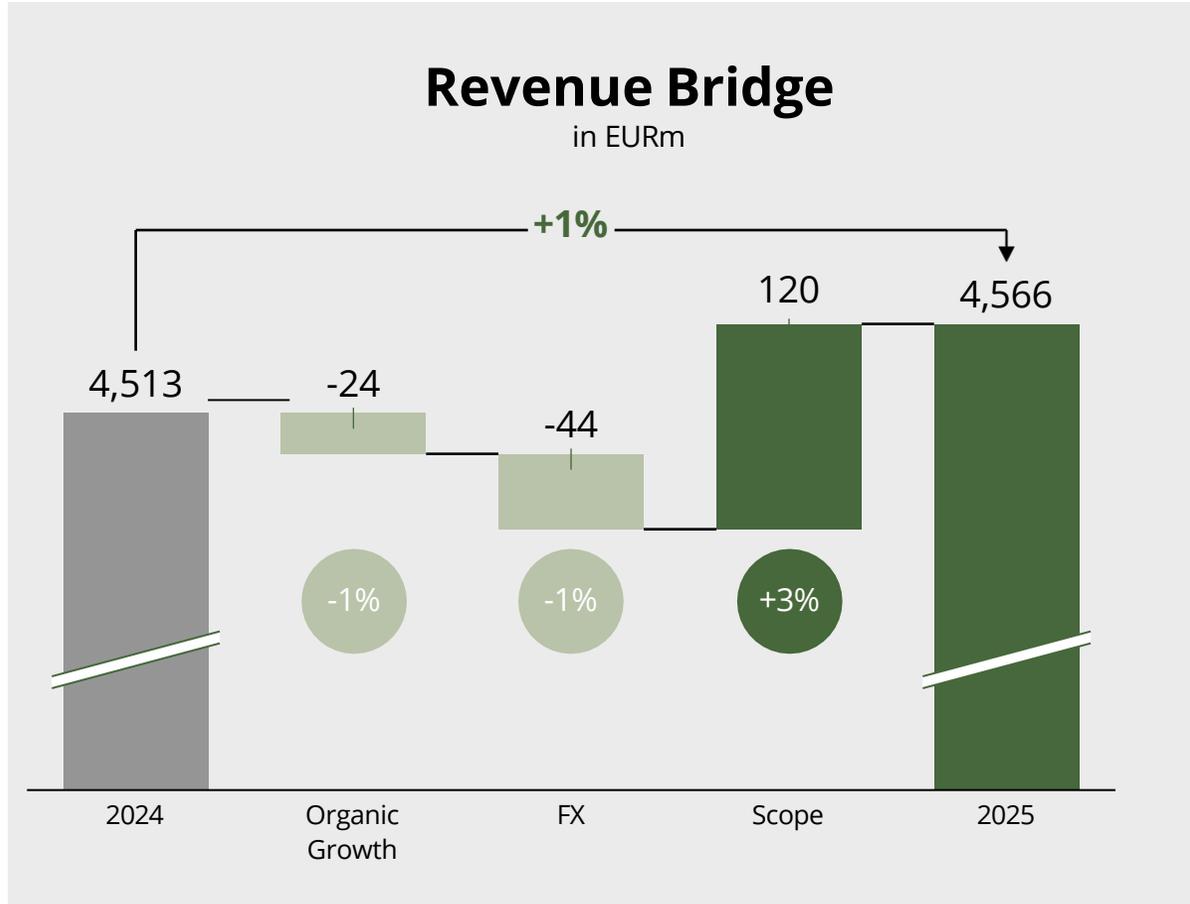
FINANCIALS



FY 2025 STRONG RESULTS FULLY DELIVERING OUR GUIDANCE



REVENUE STABILITY FROM RENOVATION; EBITDA UNDERPINNED BY EFFICIENCY IMPROVEMENTS



*Note: Rounding differences may arise from automatic processing of data
 Scope effect includes Terreal (2 months), Grainplastics (4 months), MFP Ltd. (1 month) and other smaller acquisitions*

OPERATIONAL EFFICIENCIES STRENGTHENED COMPETITIVENESS AND LIMITED IMPACT OF INFLATION



**Overall cost inflation
of +4%, EUR >100m**

Mainly driven by labour
and energy cost



**EUR ~30m overhead
savings**

From strict cost discipline

INCREASED EFFICIENCY SUPPORTS OUR PROFITABILITY

Operational Excellence

Production measures and capacity optimization over the last years

EBITDA contribution 2025:
cost savings of

~EUR 55m

Fit For Growth

Program started in Q3 2025

Process optimization across all organizational levels – from holding to operations

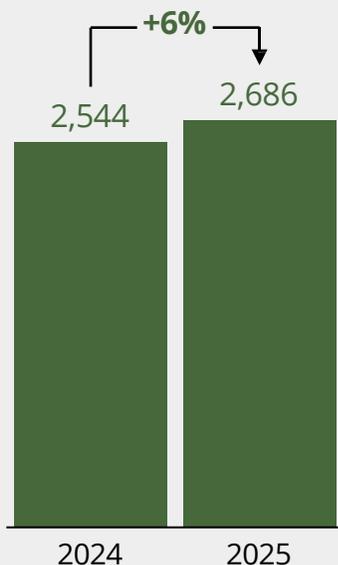
Ensuring continued value creation in a challenging market environment.

Expected savings in the range of (annually)

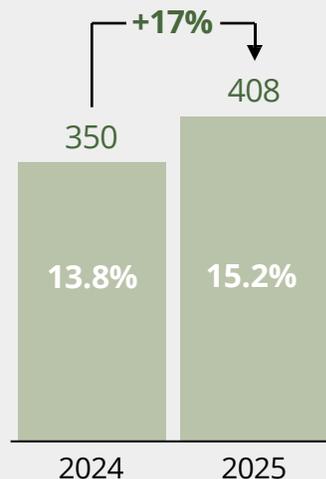
EUR 15-20m

OPERATING SEGMENTS - EUROPE WEST

Revenues (in EURm)



Operating EBITDA (in EURm)

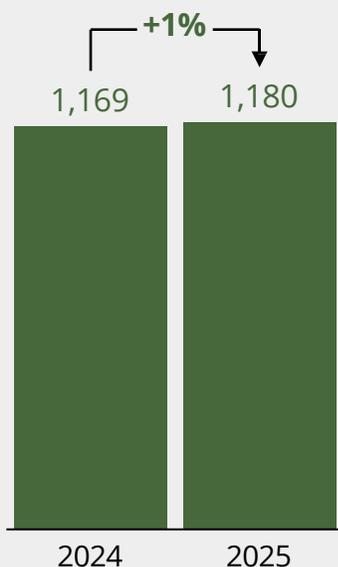


COMMENTS

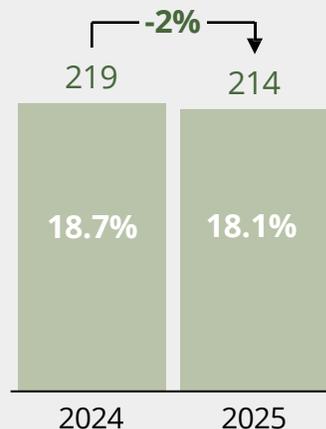
- › Revenues up 6%, driven by demand for Roof and Pipe solutions.
- › Dependence on new build end market declining, while wall segment remains challenging.
- › Operating EBITDA benefited from higher sales volumes, cost management and increased capacity utilization.

OPERATING SEGMENTS - EUROPE EAST

Revenues (in EURm)



Operating EBITDA (in EURm)



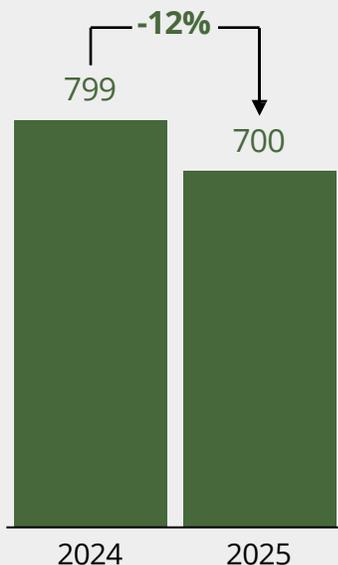
COMMENTS

- › Revenues up 1%, mainly reflecting higher volumes and market share recovery in the clay block business.
- › Operating EBITDA decline from continuous cost inflation driven by gas and personnel.
- › Maintained pricing discipline, despite competitive market. Strict cost control and efficiency measures protected margins.

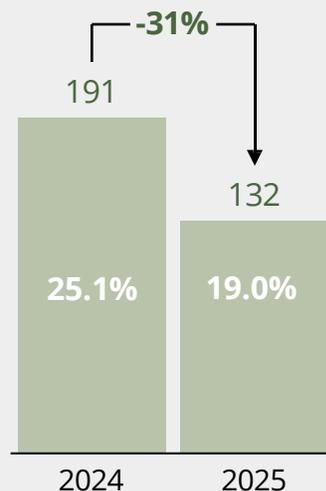


OPERATING SEGMENTS - NORTH AMERICA

Revenues
(in EURm)

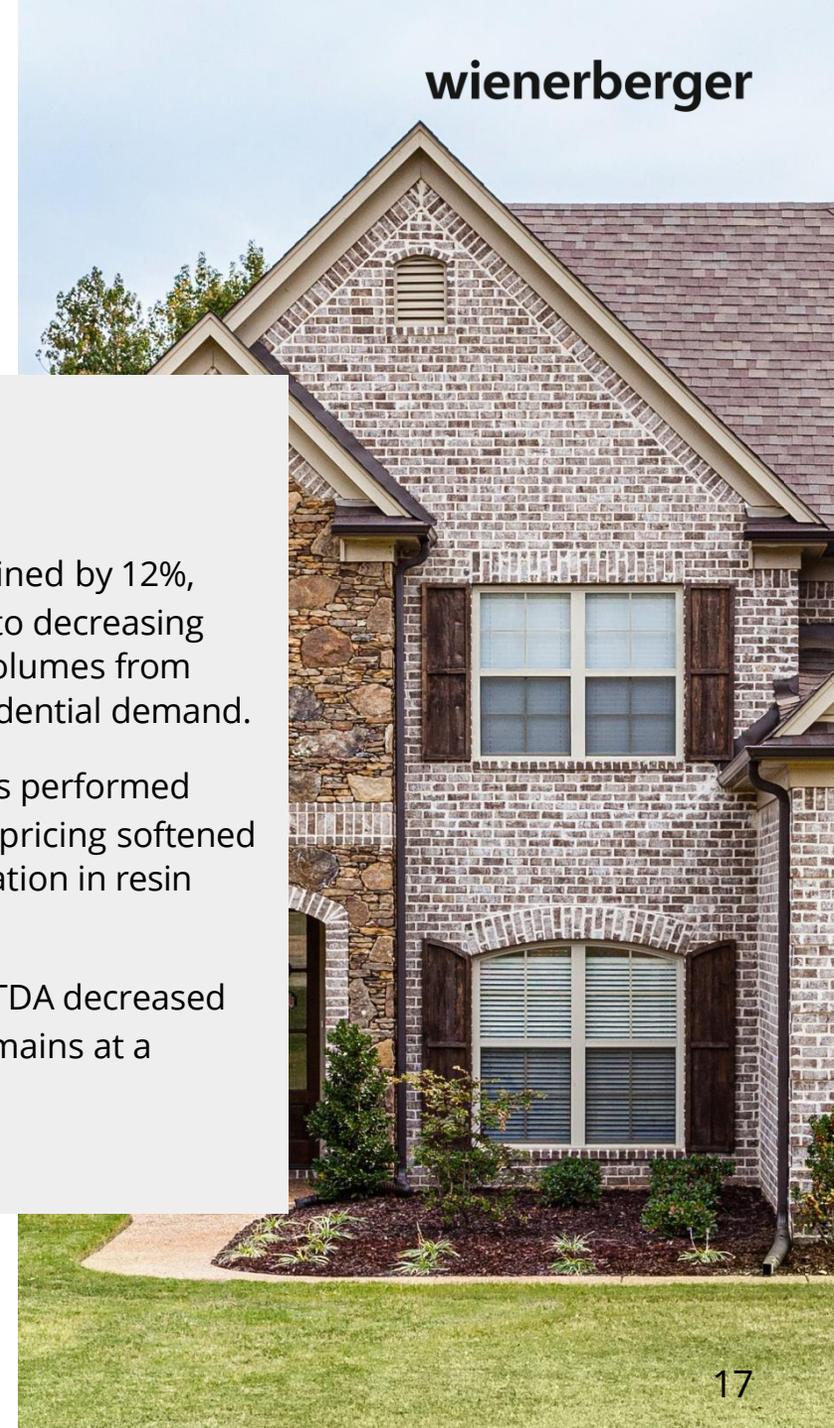


Operating EBITDA
(in EURm)



COMMENTS

- › Revenues declined by 12%, primarily due to decreasing façade brick volumes from weak new residential demand.
- › Piping volumes performed steadily, while pricing softened reflecting deflation in resin prices.
- › Operating EBITDA decreased but margin remains at a healthy level.



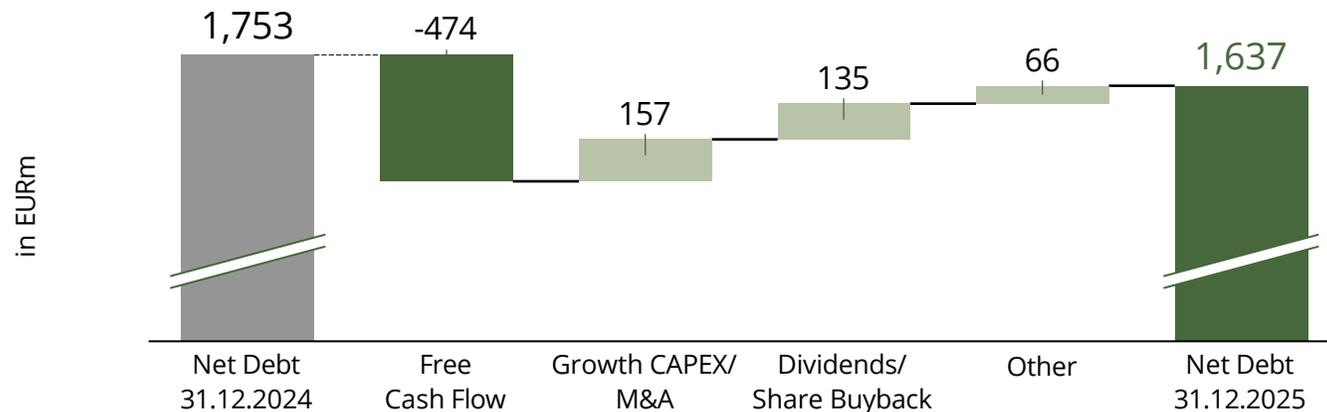
FREE CASH FLOW

in EURm	2025	2024
Operating EBITDA	754	760
Net interest	-101	-90
Income taxes paid	-50	-98
Change in working capital	104	139
Maintenance Capex	-148	-135
Lease payments	-77	-72
Other	-7	-86
Free cash flow	474	417

Free cash flow increased by 14%

- › **Supported by solid working capital inflows**
- › **Lower taxes in 2025**, due to higher tax prepayments in US in 2024
- › Prior-year free cash flow was impacted by **restructuring-related items** included in "Other"

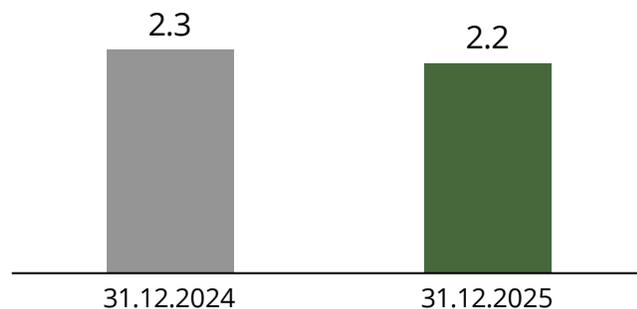
NET DEBT AS OF 31/12/2025



Solid CAPEX management

- > Maintenance CAPEX of EUR 148m (2024 EUR 135m)
- > Growth CAPEX of EUR 133m (2024 EUR 177m)
- > M&A EUR 24m (2024 EUR 637m)

Leverage: Net debt / operating EBITDA



Note: Rounding differences may arise from automatic processing of data

Disciplined CAPEX and cash management helped reduce leverage.

ROBUST BALANCE SHEET ALLOWS FOR FURTHER SELF-FUNDED GROWTH

Balance sheet (condensed)

in EURm	2025	2024	
Non-current assets	4,130	4,173	
Inventories	1,329	1,341	
Trade receivables	248	345	
Cash / securities	282	374	
Other	153	186	
Current assets	2,012	2,246	
Total assets	6,142	6,418	Equity ratio improved to 46% from 45%
Equity	2,802	2,883	
Provisions / taxes	532	560	
Trade payables	454	418	
Liabilities to customers	188	177	
Other	248	254	
Payables and other	890	849	Gross debt reduced by 10% (EUR 400m senior bond redemption)
Financial liabilities	1,918	2,127	
Total equity and liabilities	6,142	6,418	

Working capital & net debt focus

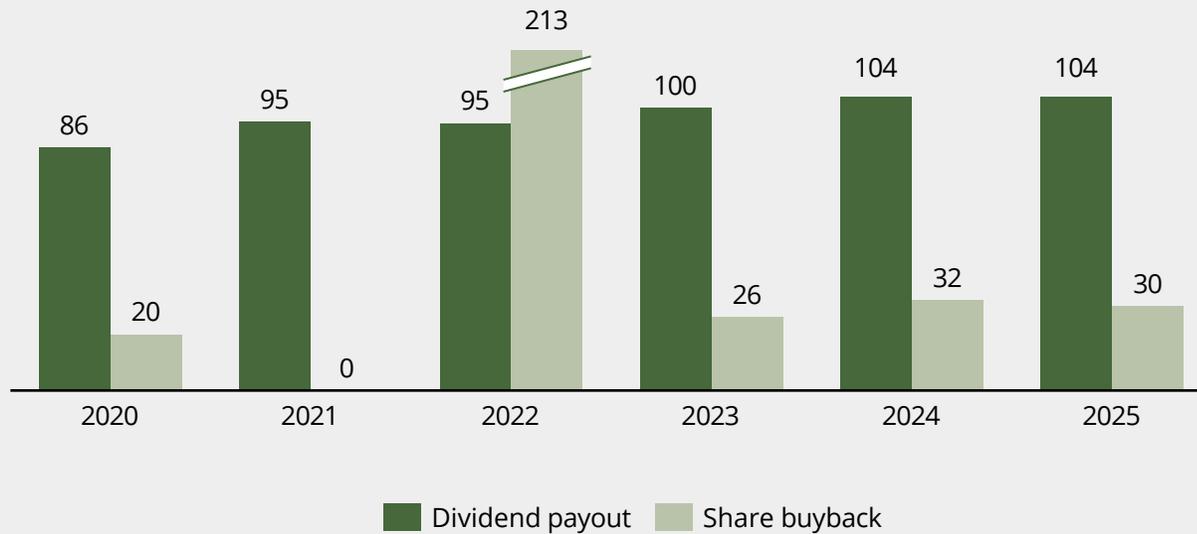
in EURm	2025	2024	
Non-current assets	4,130	4,173	
+ Inventories	1,329	1,341	
+ Trade receivables	248	345	
- Trade payables	-454	-418	
- Liabilities to customers	-188	-177	
Working Capital	935	1,091	Working capital reduced by 14%
Other	153	186	
Total invested capital	5,218	5,450	WC / revenues improved to 20% from 24%
Equity	2,802	2,883	
Provisions / taxes	532	560	
+ Financial liabilities	1,918	2,127	
- Cash / securities	-282	-374	
Net debt	1,636	1,753	Net debt reduced by 7%
Other	248	254	
Total financing	5,218	5,450	Gearing* improved to 58% from 61%

* Gearing = Net debt / Equity

Note: Rounding differences may arise from automatic processing of data

ATTRACTIVE SHAREHOLDER RETURN

- › **Dividend proposal for the FY 2025 of EUR 0.95 per share**
- › **Share buyback EUR 30m** (December 30, 2024-February 7, 2025)
- › **Payout ratio of 28% of free cash flow**, in line with 20-40% range



OUTLOOK



2026 KEY ASSUMPTIONS

Key assumptions

- › **No structural recovery** in residential construction, paired with **flat markets and limited demand**
- › **Flat** infrastructure & renovation market
- › **No decline** in long-term interest rates
- › **Inflation expected at ~2.5%**, covered by price increases up to ~2%

We focus on optimization and efficiency measures...

- › **Fit for Growth program**
- › **Further consolidation of plant network**
- › **Payback of expanding our industrial footprint with new products**

WIENERBERGER-SPECIFIC ENERGY INFLATION

Wienerberger-specific energy inflation

~EUR 30m

from increase in the portfolio price from EUR 24 to EUR 32 per MWH in natural gas.

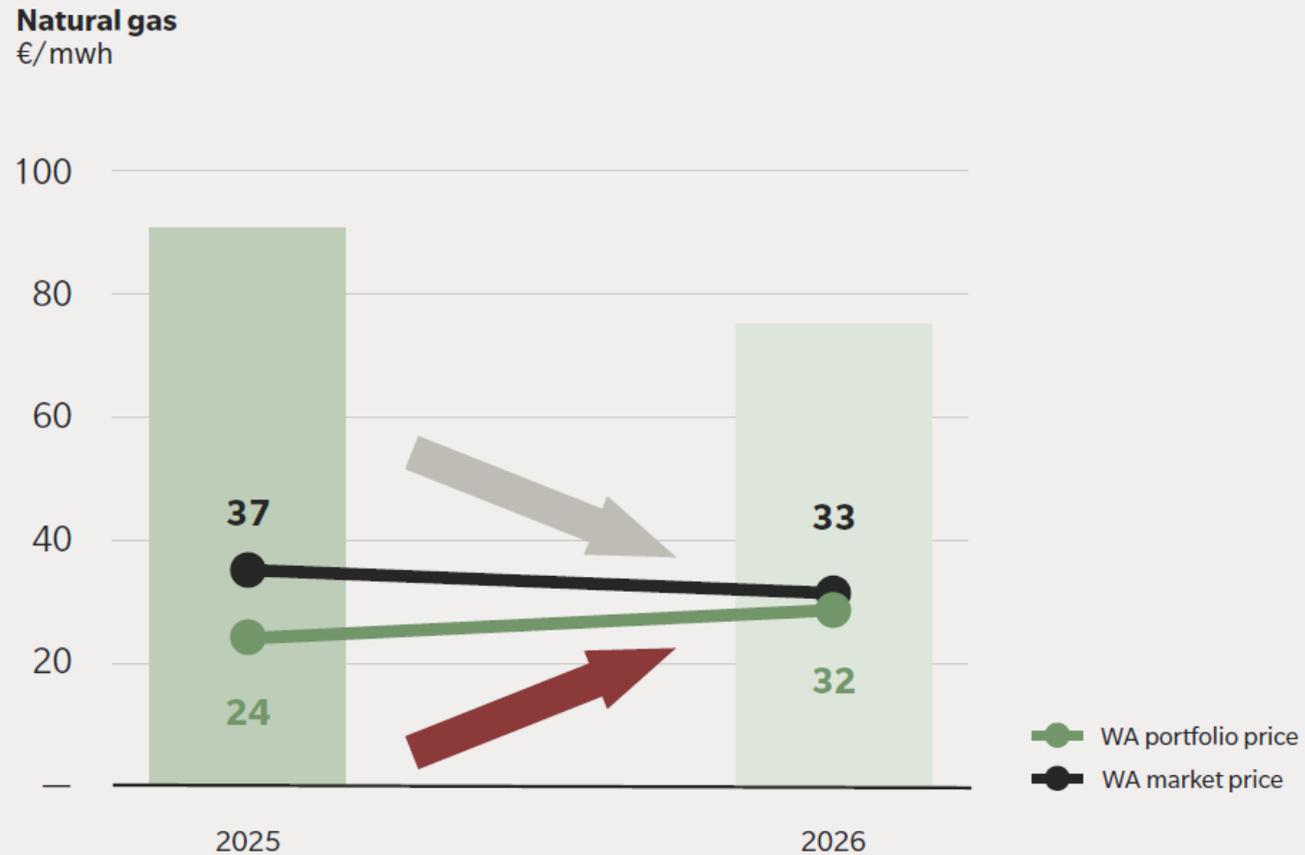
Highest energy costs of the past 10 years

No compensation possible through price increases

Externally driven portfolio price increases, not operationally caused

Portfolio price at the same level as current market prices

WIENERBERGER-SPECIFIC ENERGY INFLATION OF EUR 30M IN 2026



Note: Consultant-managed portfolio only (Schneider) // Rounding differences may arise from automatic processing of data

CAPITAL EXPENDITURE

EUR **160**m

Maintenance CAPEX

(2025: EUR 148m)

+EUR 20m

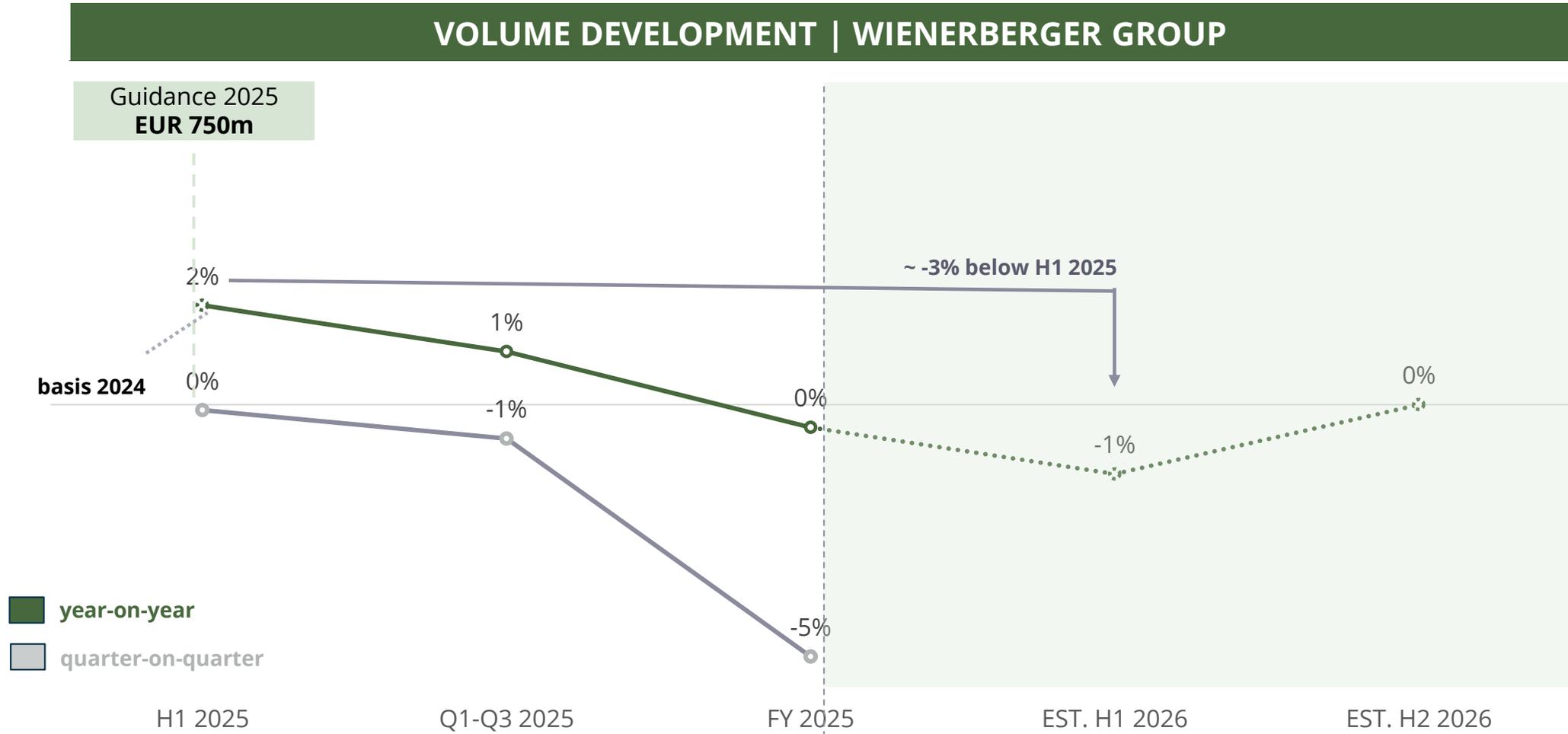
Secure Zone Action Plan

EUR **100**m

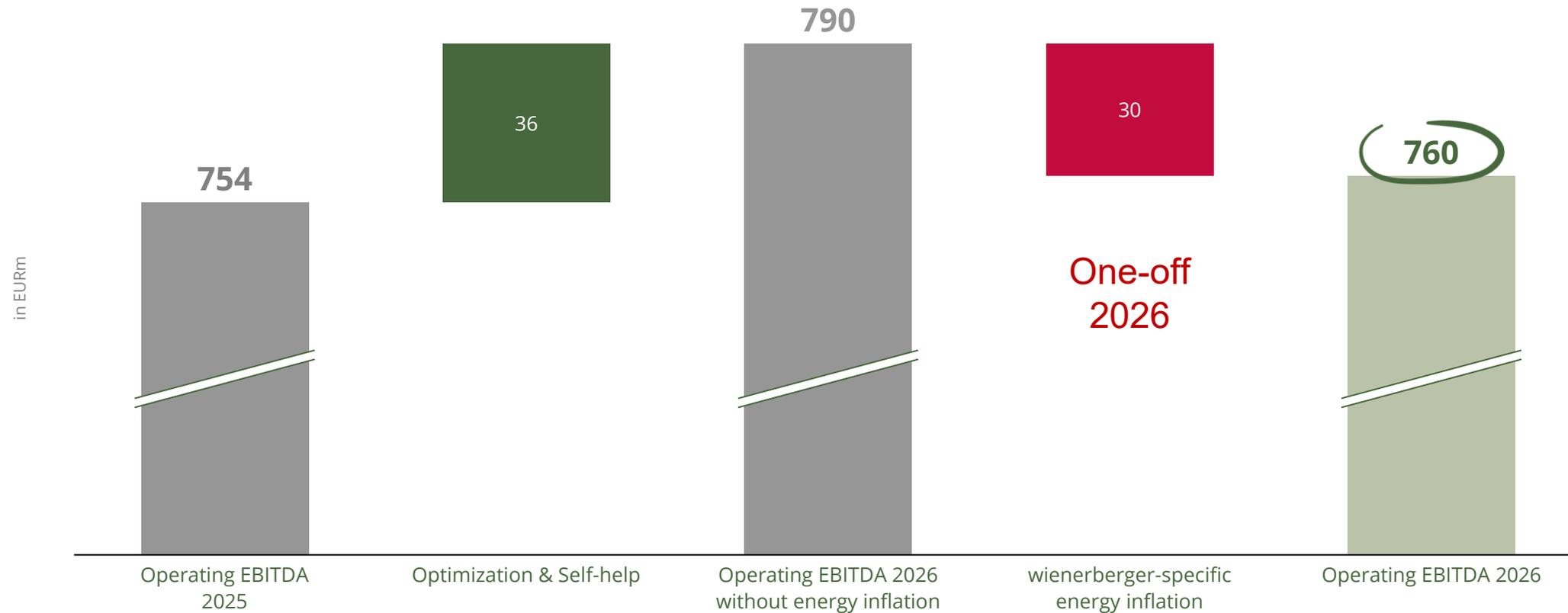
Growth CAPEX

(2025: EUR 133m)

NO MARKET RECOVERY EXPECTED IN 2026



OUTLOOK OF ONGOING BUSINESS



Note: Operating EBITDA in EURm // Rounding differences may arise from automatic processing of data



**Our next
growth chapter**

**Acquisition of
Italcer -
supporting
growth** by
increasing share
in renovation market

ACQUISITION OF ITALCER

**Italcer Group,
a globally active
producer of high-end
ceramic solutions
with manufacturing
hubs in Italy
and Spain**

**Strengthens
wienerberger's
position in the
growing renovation
segment**

**Serves as a
new growth
platform**

ACQUISITION OF ITALCER

Aquisition of Italcera **Key investment highlights**

- Leading multi-brand specialist platform
- High-end innovative products
- Solid growth outperforming the market
- Highly successful buy-and-build platform
- Strong and committed management team
- Well-invested industrial base ready for growth
- Sector-leading sustainability practices



ACQUISITION OF ITALCER

Transaction **structure**

- wienerberger has entered into a two-step transaction structure
- Acquisition of 50% + 1 share in 2026
- Closing is expected in Q2 26 and remains subject to customary closing conditions
- Call option to acquire the remaining shares on pre-agreed terms in late Q1 / early Q2 2027
- All-cash transaction funded through existing liquidity and new financing facilities



ACQUISITION OF ITALCER

Fast Integration to drive growth and unlock synergies

- Targeting a low-disruption integration of a well-run business
- Highly committed Italcera leadership team will continue developing Italcera
- Commercial front-end will remain largely unchanged
- Capture high-value growth opportunities in ceramic façade applications
- Goal of realizing €10 mn from cost and commercial synergies



IN A NUTSHELL

Expands wienerberger's portfolio in the attractive premium façade systems market

Strengthens its position in the European **renovation** segment

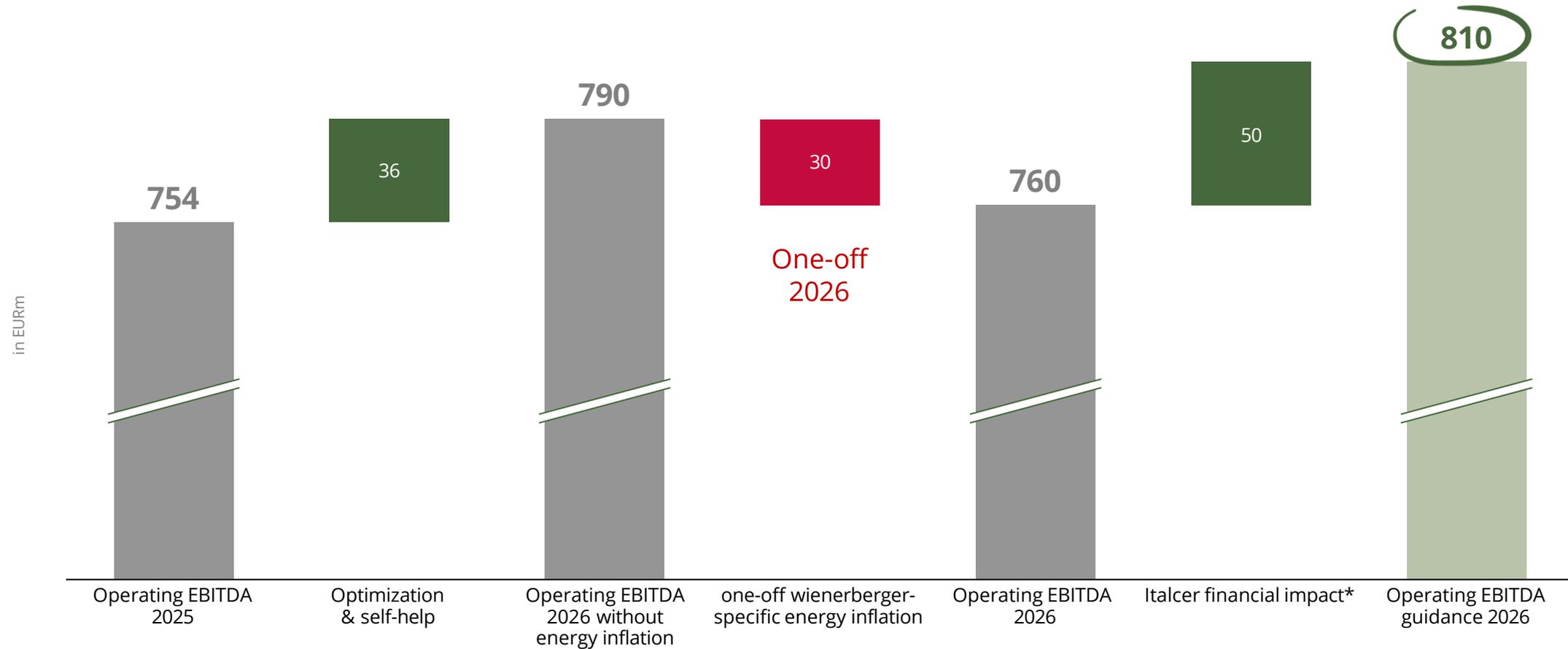
Offers clear operational and sustainability **synergies**

Highly attractive financial profile

Enhances the scope along the **building materials value chain**

Italcer EBITDA contribution
EUR 100m
(including synergies)

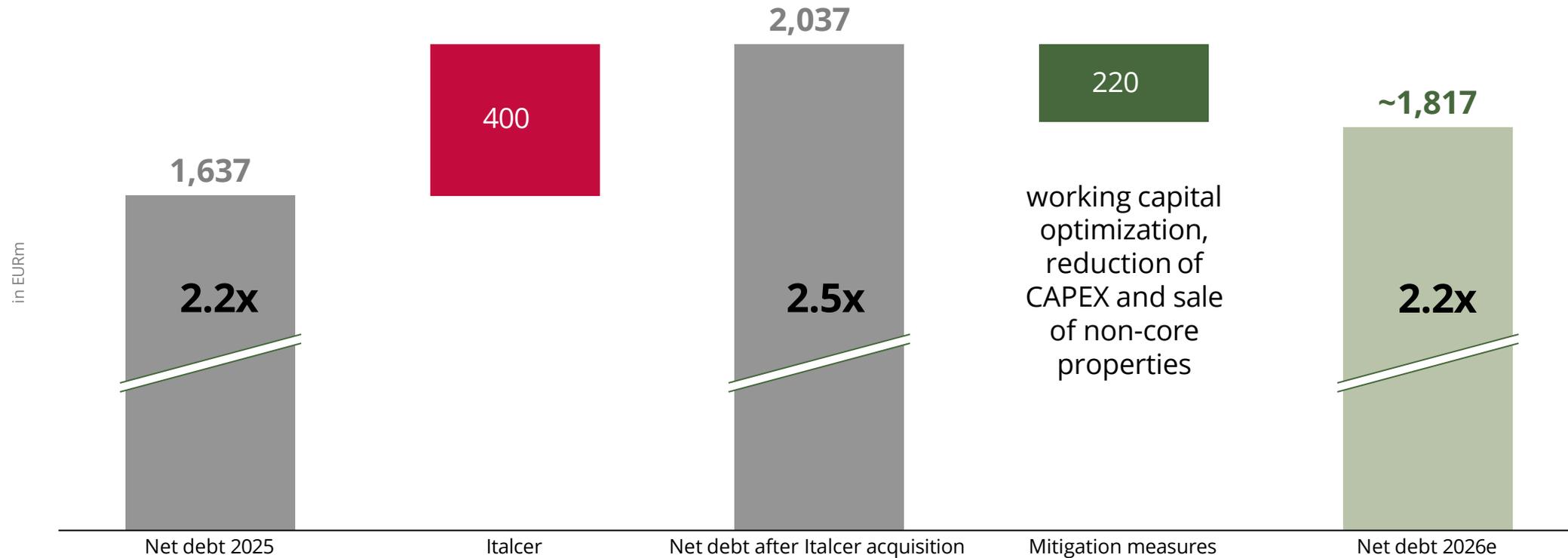
WIENERBERGER 2026 GUIDANCE INCLUDING ITALCER



* 8 months' contribution in operating EBITDA 2026

• Note: Operating EBITDA in EURm // Rounding differences may arise from automatic processing of data

STABLE TARGETED LEVERAGE OF 2.2X THROUGH € 220 MILLION MITIGATION MEASURES



Outlook 2026

Improvement in operating EBITDA to

~ 810 million EUR

Market environment

- › **Persistent geopolitical and macroeconomic uncertainty**

- › **No structural recovery in residential construction**

Flat infrastructure & renovation markets

- › **Financing environment remains restrictive**

We focus on...

- › **Outperforming markets**

- › **Debt reduction**

- › **Strong cash flow generation**

- › **Expanding earnings base**

- › **Integration of Italcer**

Q&A

THANK YOU FOR YOUR ATTENTION.

CONTACT DETAILS

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Financial Calendar and upcoming events in 2026

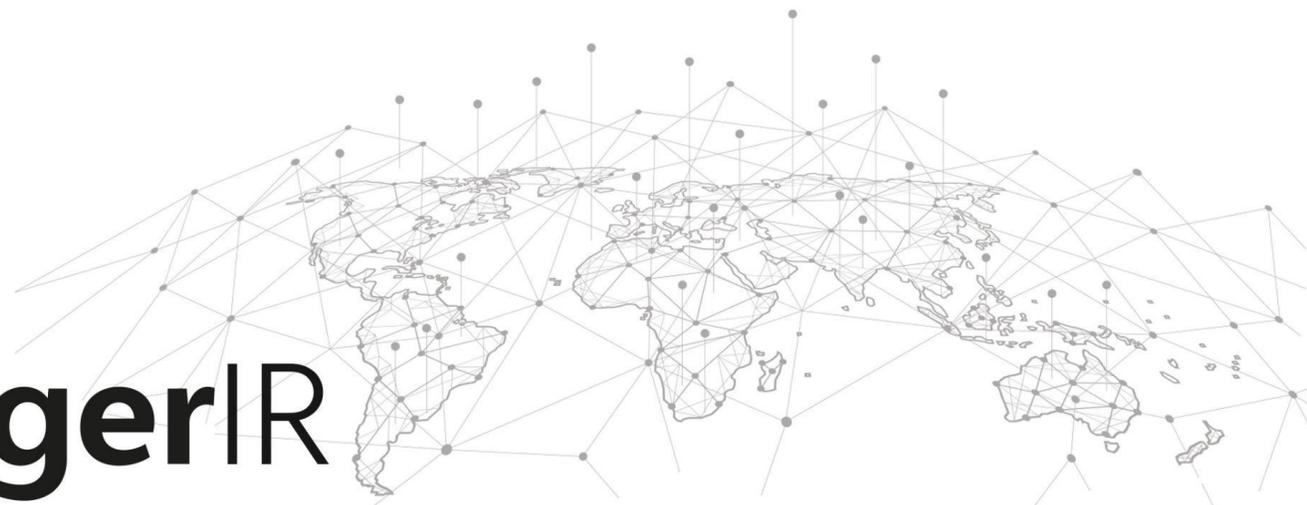
Date	Event
24/02/2026	Capital Markets Day
05/03/2026	Berenberg EU Opportunities Conference 2026, London (UK)
25/03/2026	Publication Annual Report 2025
14/04/2026	RBI/Oddo Investor Conference 2026, Zürs (AT)
07/05/2026	157 th Annual General Meeting
13/05/2026	Q1 2026 Results
21/05/2026	Berenberg European Conference 2026, New York (US)
12/08/2026	H1 2026 Results
12/11/2026	Q1-3 2026 Results

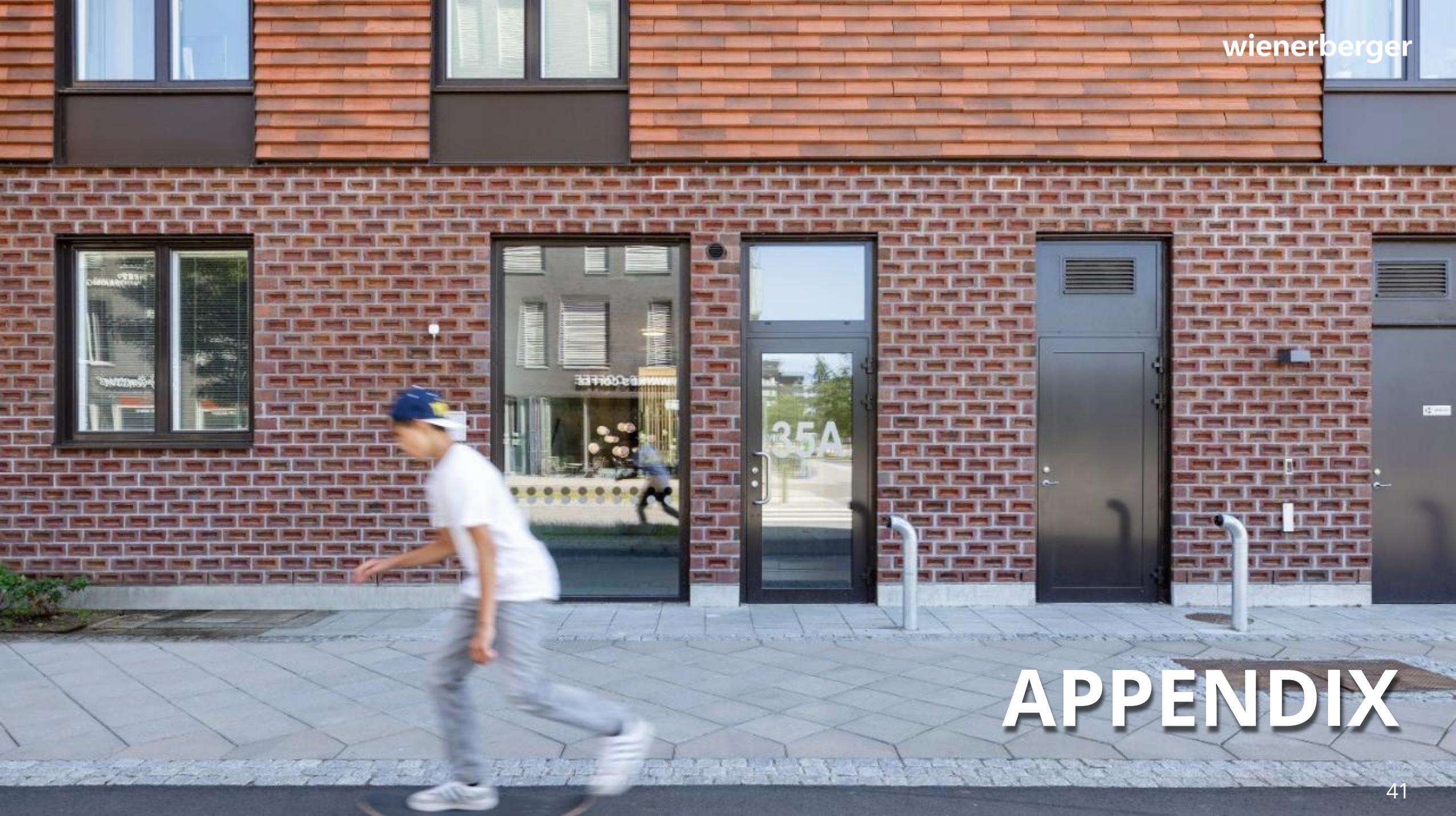


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APPENDIX

CONDENSED CONSOLIDATED INCOME STATEMENT

in EURm	2025	2024
Revenues	4,566	4,513
Cost of goods sold	-2,963	-2,902
Gross profit	1,603	1,610
<i>Gross margin (in %)</i>	35.1	35.7
Selling and administrative expenses	-1,274	-1,243
Other operating income and expenses	3	-74
EBIT	332	294
Financial result	-99	-143
Profit before tax	233	151
Income taxes	-65	-67
Profit after tax	168	84
Earnings per share (in EUR)	1.52	0.72
Operating EBITDA	754	760

CONDENSED CONSOLIDATED BALANCE SHEET

in EURm	31/12/2025	%	31/12/2024	%
Property, plant and equipment	2,902	47	2,923	46
Goodwill	593	10	593	9
Other intangible assets	465	8	479	7
Other non-current assets	170	3	178	3
Non-current assets	4,130	67	4,173	65
Cash and cash equivalents and other financial assets	281	5	374	6
Other current assets	1,730	28	1,872	29
Current assets	2,012	33	2,246	35
Total assets	6,142	100	6,418	100
Equity	2,802	46	2,883	45
Financial liabilities	1,582	26	1,522	24
Other liabilities	431	7	455	7
Non-current liabilities	2,013	33	1,977	31
Financial liabilities	336	5	605	9
Other liabilities	991	16	954	15
Current liabilities	1,327	22	1,559	24
Total equity and liabilities	6,142	100	6,418	100

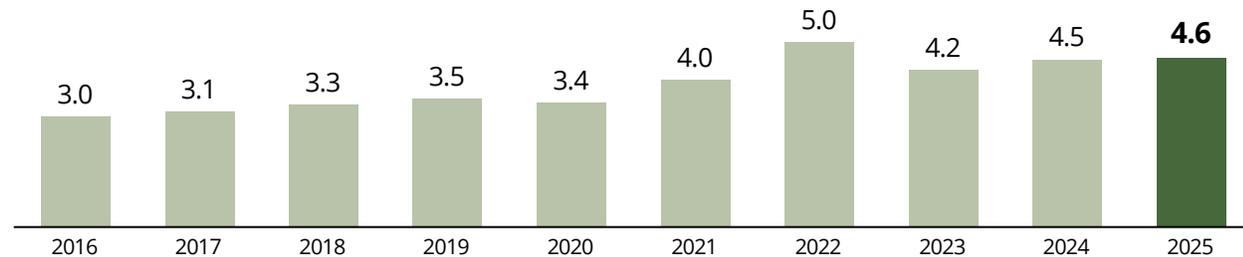
Note: Rounding differences may arise from automatic processing of data

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

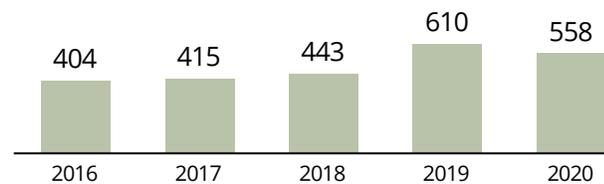
in EURm	2025	2024
Profit after tax	168	84
Depreciation, amortization, and impairment of assets	389	413
Other adjustments	-32	-30
Changes in working capital	104	139
Cash flows from operating activities	630	606
Maintenance capex	-148	-135
Growth capex	-133	-177
M&A capex	-24	-637
Divestments and other	70	19
Cash flows from investing activities	-235	-930
Net cash flows from financial liabilities and repayment of lease liabilities	-279	299
Dividends paid and purchase of treasury shares	-135	-137
Purchase of non-controlling interests	-24	0
Cash flows from financing activities	-439	162

10-YEAR OVERVIEW

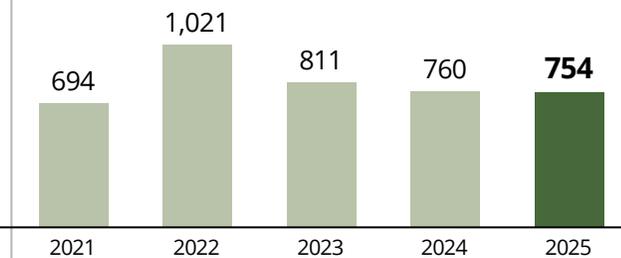
Revenue (in EURbn)



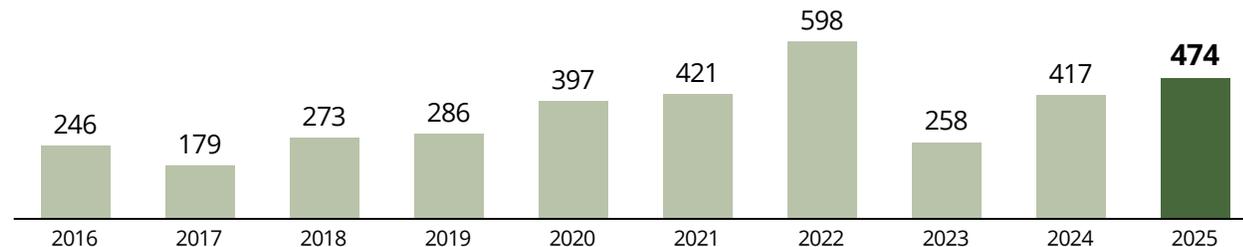
EBITDA reported (in EURm)



Operating EBITDA (in EURm)

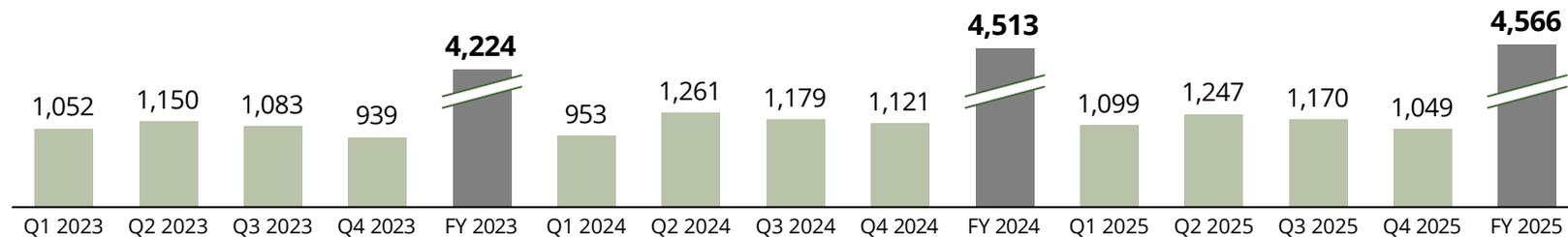


Free Cash Flow (in EURm)

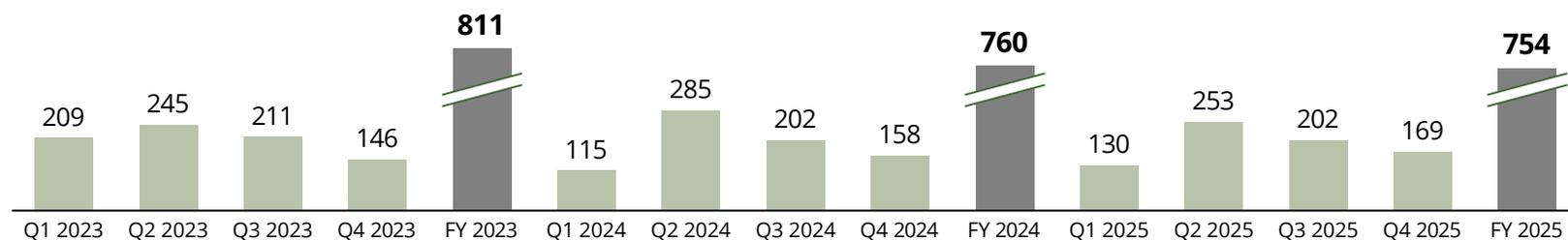


3 YEAR OVERVIEW BY QUARTER

Revenue (in EURm)



Operating EBITDA (in EURm)



Free Cash Flow (in EURm)

